

Infrastructure for innovation

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Sulake Corporation

- Founded May 2000 in Helsinki
- Interactive entertainment company based on online communities and casual multiplayer games
- Creators of Habbo and Habbo Hotel











270 full time employees in 19 countries
 (and 200+ moderators and community managers)







Habbo Facts



What is Habbo

Habbo provides the most fun and creative hangout packed with friends and excitement







Public spaces



Guest rooms

Public Rooms

	Welcome Lounge	<u>6o</u> ⊳	
	NBC Olympics Virtual Athletes Lounge	<u>Go</u> ▷	≡
	DORITOS New Look Pool Deck	<u>6o</u> ⊳	
	Animal Crossing: Wild World Hang	<u>Go</u> ▷	
	RewardTV Lounge	<u>Go</u> ▶	
	The VerbNow.com Club	<u>Go</u> ▶	
	Pionic Garden	<u>Go</u> ▶	
€	Battle Ball Arena	<u>0pen</u> ▶>>>	
	Main Lobby	<u>Go</u> ▷	
	Superlove Angelz Theaterdome	<u>Go</u> ▶	
	Rooftop Rumble	<u>Go</u> ▶	
	Space Cafe	<u>6o</u> ⊳	
	Teen People Terrace	<u>Go</u> ▶	ུ



Public rooms.

These are Hotel's public rooms. What are you waiting for? Meet other Habbos! Color Code: Red=FULL no entry; Yellow=BUSY space available; Green=COME IN!

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HABBO













'hteisö » Huonearvostelut » Mattoneli

MATTOPELI

- Huonearvostelut
- NokNokin Wirkeä Vaihtola
- Mappyn Yösauna
- Sumu-Kylä
- Mirskan sairaala
- SOL
- Kauhujen tie
- Rikkinäinen puhelin
- Hiakkalinna Tise
- Habbon Suurin Lagamato
- reijolan kerismarkkinat
- <u>Taikuutta ilmassa</u>
- Japanin Palatsi
- <u>qunther995:n Tänne pääsee</u>
 <u>VAIN mun kamut</u>
- ◆ RAKASTU
- Pusu-La
- Yökerho Hot
- Mattopeli

Mainos: Osta aineksia omaan peliin



Tarvitset tällaisen huoneen tekemiseen Habbo Rollereita.

Habbo Roller maksaa 7 Habbo-kolikkoa. Lue lisää erilaisista kolikoiden

__4_4_....

Mattopeli, omistaja: Kanahaukka





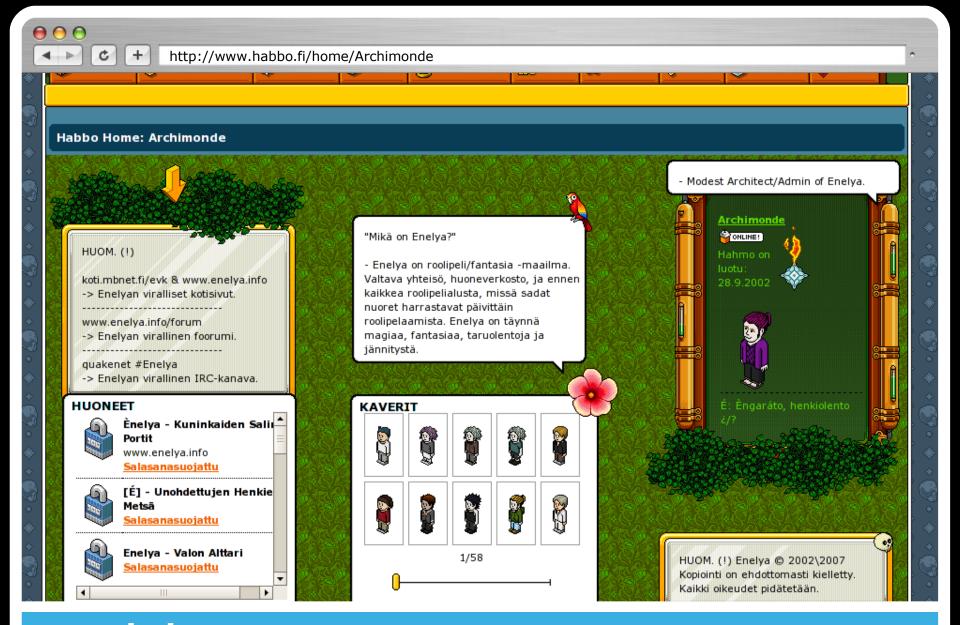
On mukava, ovimatoista tehty peli, joka on myös huolellisesti tehty. Huone on mitä mainioin etenkin beeloporttien harrastajille, mutta myös jokaiselle habbolle sillä se on täysin ilmainen ja hauskaa ajanvietettä tylsää päivään, silloin kun ei ole mitään tekemistä, ja miksei muutoinkin.

Huoneessa on hyvin paljon oikallisia, vaikka moni oikallinen ei siellä ole yhtäaikaa. Huoneessa on melkein aina vähintää yksi habbo, joka yrittää päästä mattoporttia läpi. Yksikään mattoportin 4 huoneesta ei ole köyhä. Heti aulasta löytyy ruohoja cola ja leva ja paljon muutakin arvokasta tavaraa.

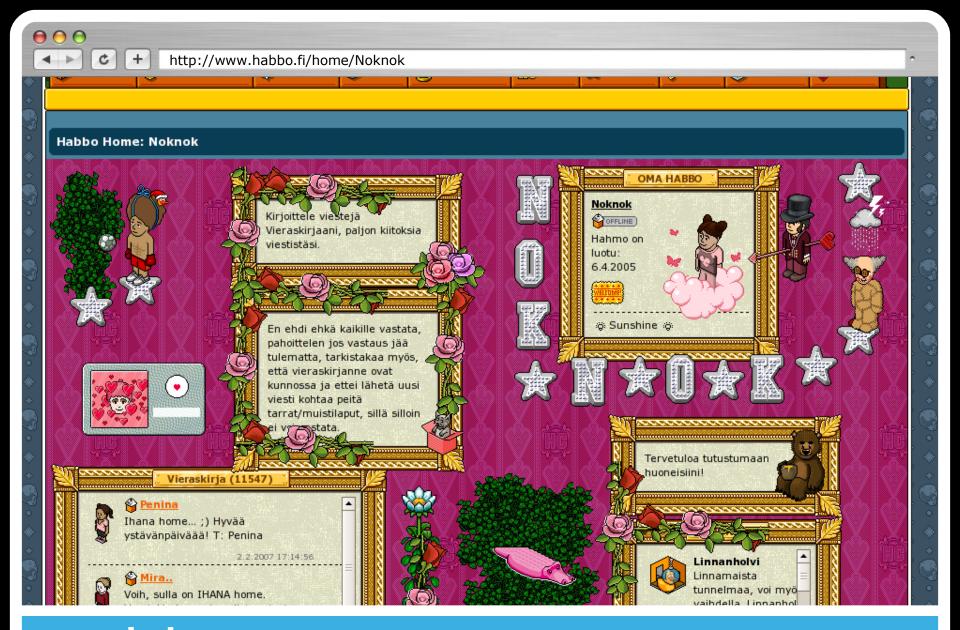




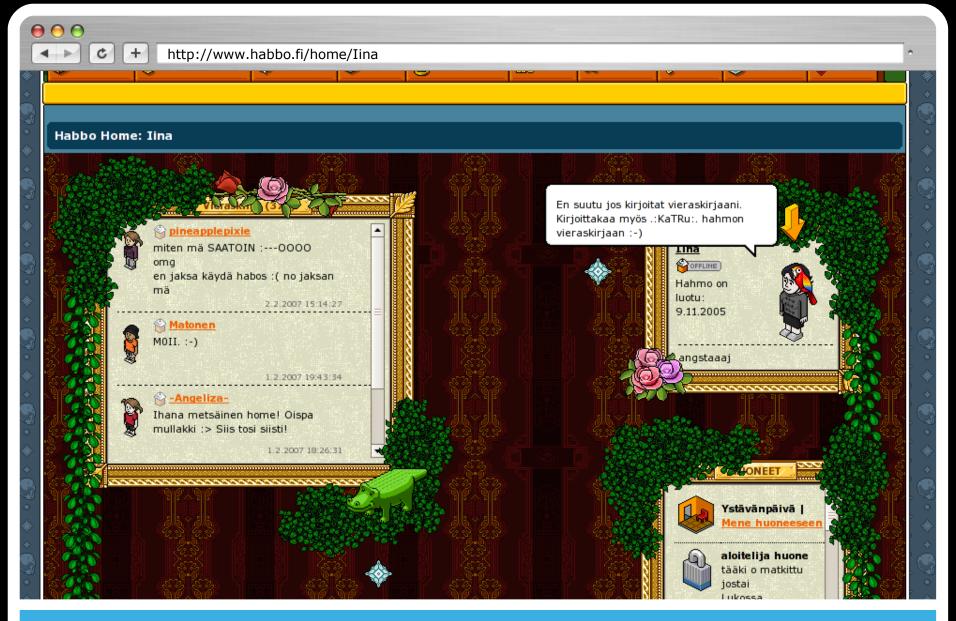












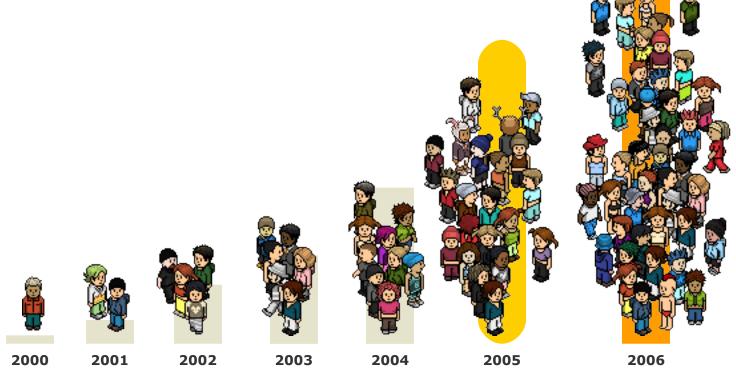






Habbo Community Growth

Please check the latest traffic figures from www.sulake.com





Sulake as a Business

"Sulake has successfully created its own global marketplace with excellent people, strong investors and right timing. Being global and local at the same time has been the engine for growth"

Matti Copeland, Deloitte 29.11.2006









Keys to success

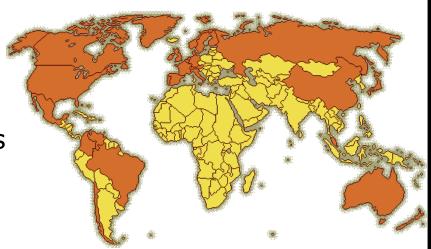
- User centric innovation
- A culture of continuous, incremental improvement
- The capability to change our product and ourselves





Overview

- Global infrastructure
 - 4 data centers, 29 countries
- Distributed game servers
 - Over 300 live CPU cores
 - 20 database servers
 - Capacity for 130,000 concurrent users
- Self-developed game server technology
- Director/Shockwave based in-browser game client





Sulake's history and scale change

- 2000-2003 Small team of 5-15 developers, very ad-hoc, "chaotic" methods
- 2003 Improvements in working methods and processes, team responsibilities and new tools. Full steam ahead on global expansion
- **2004** More processes, project management and documentation, 11 country launches in 12 months
- **2005** Big team (60+) producing Product Updates large packages taking several months from start to rollout
- **2006** Scrum "teamwork framework" small packages. 29 localized countries, end of the year with 9 parallel small dev teams



Managing change

- Large changes are risky and time consuming
- Eliminate risk by eliminating causes of risk
- Small is easier to manage and faster to implement
- Get rid of anything difficult or slow



Pragmatic approach

- Use what works
- Early results matter
- Total technology cost as margin of revenue
- Things that are quick and easy for developers to test produce results faster -> lowest adoption friction



What do we look for

- Multiple sources and vendors from chips to systems to networks to platforms to software
- Integrated, single-vendor solutions may provide a temporary advantage...
- ...but a commodity platform provides best bang for buck in the long term



The Linux-Java-MySQL stack

- Mostly Linux servers, some Solaris
- MySQL databases
- Server software Java 2 Standard Edition
- Transaction processing J2EE / JBoss
- Hibernate, Spring, Jakarta Commons, EHCache, ICU4J, DOM4J, JMock, JGroups, JS Rhino, Junit, Sitemesh, Webwork...



Databases

- MySQL 5.0 and terabytes of data
 - Performs better with complex queries
 - Federated tables
 - SQL Views
- Unique Scale-Out solution
 - Multi-master, backup+analytics replicas, avg 10000 events / second
 - Order of magnitude more write-intensive than traditional Master + Slaves applications
- Distributed replication and online backups
 - Ibbackup + filesystem snapshots minimize availability impact
 - 10+ gigs of transaction logs per day



Open Source Java

"Today in a historic move, Sun is opening the door to greater innovation by open sourcing key Java implementations" sun.com/javanews – 13.November.2006

- Uniform, widely available J2SE platform is key
- The OSS library stack on top of J2SE has always been a significant factor of Java's success
- OSS creates a positive commodization pressure to vendors "higher up in the food chain"



Use OSS, make OSS?

- Depends on your market
- Enterprises, vendors, individuals
- Platforms, products, services
- Contribution to existing software nearly always makes sense
- There's a significant cost attached to releasing source code, especially if you expect a benefit



Thank You!



